ACCELERATE SEARCH

Fritz Hillegas ‘19
Buenos Aires, Argentina
Executive Headhunting

- Managed 3 different searches in 3 different countries for 3 different Companies
  - Spoke with clients and candidates in English and Spanish
  - Researched different industries and candidates using LinkedIn
  - Conducted preliminary interviews
- Marketed Accelerate’s products to new clients/candidates
  - Increased social media presence
  - Created new job listing template
  - Communicated via phone with different clientele
- Created new Blog content
  - Wrote weekly blogs about the headhunting industry and Accelerate search
  - Used blogs to drive social media interaction
Learning and Fun?!?

Most rewarding things about my internship

- The people (my bosses, colleagues and others who I met along the way)
- Being able to make tangible changes in the company
- Using my Spanish in a business context for the first time
- Learning about myself and what career I want
We are looking for:
Fragrance Marketing Director
Luxury Retail Multinational
NYC

Accelerate
Executive Search Firm
Change is good

- Strengthening client relationships
- Increasing social media presence and changing social media template designs
- Acquiring new positions to fill with pre-existing clients
- Getting the company name known across new markets
Career plans?

- Goodbye consulting, hello Headhunting and Human Resources

- Career that involves international travel and/or remote international work

- Career that is heavily involved in working with people
Travels, Culture and Personal Growth

- So many opportunities for travel
  - Puentes excursions
  - Trips to Iguazu and Mendoza

- Cultural awareness
  - Improving my language skills
  - Falling in love with Argentinian food
  - Adjusting to different cultural norms (greeting, etiquette, safety, etc.)

- Personal growth
  - Increased Spanish skills
  - Independence, especially while travelling
  - Faith in my ability to function as an adult
Go to Argentina for an IIP!

- Argentina is an amazing country with a rich history and culture
- Your Spanish skills will greatly improve, especially if you talk to locals
- My internship was amazing, I learned a lot of skills and found a career I love
- You meet some amazing people along the way!